

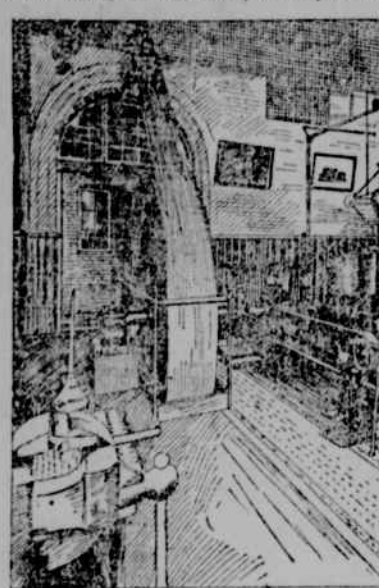
# AN IMMENSE TOBACCO PLANT

A Peep Into P. H. Mayo & Brother's Big Factory in Full Blast.

ONE OF RICHMOND'S OLDEST FIRMS.

Something About How the Raw Material Is Prepared and Manufactured—The Various Managers, Who They Are and What They Are Doing.

Among the many large manufacturing establishments in Richmond is that of Messrs. P. H. Mayo & Brother, Incorporated. This is one of the prominent tobacco factories of America, and is one of the oldest and most reliable concerns of the kind in the United States. The name of Mayo and especially the founder and successor of the present firm, has been identified with the best interests of the city of Richmond for many years, and particularly with the manufacture and commerce of the city for nearly three quarters of a century, this concern having been established as far back as prior to 1820 by the late Robert A. Mayo, father of the head of the present firm, and grandfather of the junior member.



During all these years the firm has maintained a prestige and acquired a reputation that extends not only from the Atlantic to the Pacific and from the Great Lakes to the Gulf, but spreads beyond the ocean into foreign territory. Mr. Mayo was one of the family who owned and occupied for about a century and a half the old homestead known as "Pocahontas Seat," which lay some four miles into history as the burial place of the renowned Pocahontas, father of Pocahontas. The present members of the firm of P. H. Mayo & Brother were born there.

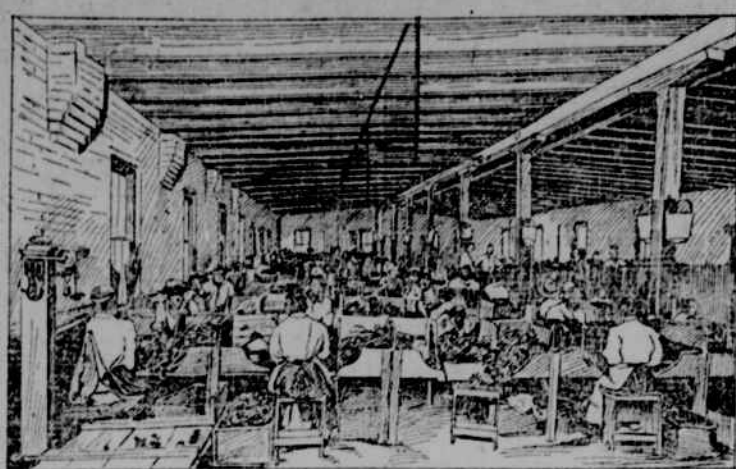
"Pocahontas Seat," the old Mayo homestead, is only about a mile and a half below the corporate limits of the city. It is one of the attractions around Richmond to the many tourists who visit this city. The name of Mayo is historic. It was a Mayo, who by Byrd, laid out the city of Richmond, and the family has had one or more representatives prominent ever since.



The original Mayo factory was located at twenty-fifth and Cary streets. The one now occupied by the company was erected in 1874. It is located at Nos. 12 to 22 South Seventh street, and No. 112 of the same street. Since its removal from twenty-fifth and Cary streets it has been greatly enlarged and many improvements made from time to time until the factory has reached colossal proportions. It is an imposing structure of brick fronting more than 200 feet on Seventh street, and about an equal distance on Cary street. It is a five-story building in height forming a hollow square.



THE PRESIDENT.



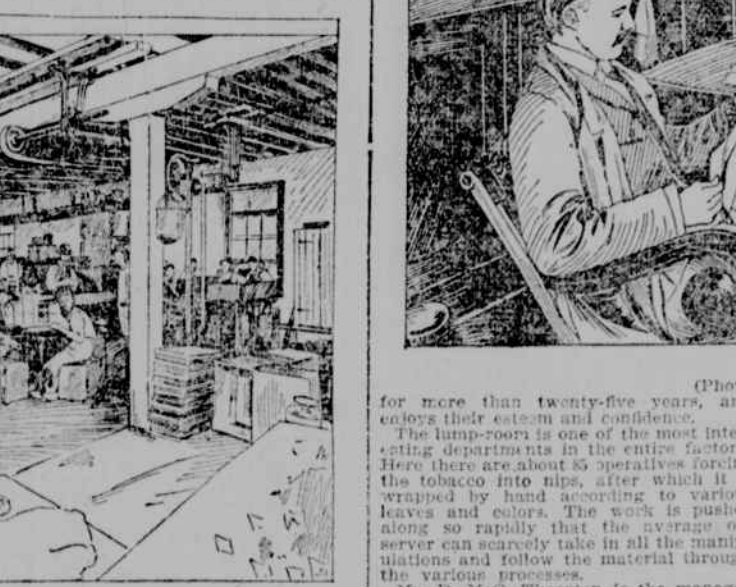
STEMMING ROOM.

(Photograph by D. van den Burg, with Campbell & Co.) and gradually have been advanced to the positions now held by them. Nearly all the managers in the factory have been identified with the work carried on by the concern for more than fifteen years. Many of the colored operatives have served as long as twenty-five years, while quite a number have stepped into places left by their fathers.

This system of promotion from the bottom of the ladder up has proven eminently satisfactory to both employers and employees, and now everything in the Mayo factory runs along without a sign of friction. Each man realizes both his individual and his employer's interests, and all work together as smoothly as the latest improved machinery to be seen in the factory.

OFFICERS OF THE COMPANY.

Mr. P. H. Mayo is president of the company and Mr. Mayo has associated with him in the management Mr. Thomas Atkinson, who is vice-president of the company. Mr. Edward C. Mayo, secretary and treasurer, and Mr. John W. Atkinson, Jr., assistant secretary and treasurer. The company was incorporated and succeeded the firm of P. H. Mayo & Brother about six years ago. The capitalization of the company is \$200,000, and it employs some 600 hands. The factory has a capacity to produce annually 4,000,000 pounds of the numerous superior brands which have been introduced by them or their predecessors, and four-fifths during the sixty-four years the establishment has been doing business. About four years ago the factory was damaged by fire to a considerable extent. It was then stocked with a large supply of manufactured and leaf tobacco, and for some time it was thought that the interior of the building would be practically ruined; but due to the construction of the building and the various devices installed throughout for protection against fire the big structure was saved from complete ruin. The damages were



CUT PLUG ROOM.

(Photograph by D. van den Burg, with Campbell & Co.) Reared with superior advantages the proprietors have been educated in every detail of their interesting work, and after years of close attention to the business they have become masters of its every feature.



THE PRESIDENT.

hand and machinery the tobacco, after being dipped and prepared for manufacturing, is put up in neat packages, and handily labeled. The work is done with remarkable rapidity, and yet with a neatness and thoroughness that attracts everyone who visits the factory.

There are 100 operatives in the cut-plug department which is under the management of Mr. William H. Knauft. Knauft is a man of experience in tobacco and fills his position with credit to himself, and with satisfaction to the management of the company. He has been in charge of the cut-plug department ever since it was started, eight years ago.

The shipping department and storeroom of the factory is up to the high standard of the other departments, and is filled with promptness that speaks well for those in charge.

Mr. William L. Crafon, the engineer and machinist of the factory, has been with the company for many years, and by individual merit worked his way up to the present position of chief engineer. Every piece of machinery over which he has the control speaks for his ability and smoothness of action that demonstrate the man's care and thorough training.

The company has another factory on Seventh street just below the principal buildings of which I have been writing above. In this factory is prepared the leaf used in the manufacture of products, and also leaf and ships for shipment to foreign countries. In it 100 or more operatives are employed.

It is in charge of Mr. T. J. Noble who has been with the company many years, having commenced his experience with it as a boy in a very subordinate position. The company has also a large warehouse for storing its stock of leaf tobacco at the corner of Seventh and Canal streets.

SOME OF THEIR BRANDS.

Besides other notable exhibits at various expositions the firm has made as the originators of many tobaccos a unique and elaborate display at the exhibition of the New England Manufacturers and Mechanics Institute of Boston, held in 1882. Another most remarkable exhibit of great beauty and cost was made at the Virginia Exposition of 1887, held in Richmond, for which they were awarded a gold medal. The press of many cities dwelt at considerable length upon their most notable features of those exhibitions.

Messrs. P. H. Mayo & Brother, Incorporated, make a great variety of many tobaccos for smoking and chewing, and in greater quantities than any establishment in Richmond. They sell through most of the United States and in foreign markets, having local agencies in many of the principal distributing centers. The United States treasury makes heavy draughts upon the revenues of the firm which has since 1860 paid into the treasury, in the form of internal revenue tax, more than one million in the Southern States.

Their brands are too numerous to mention here, some of those which have met with the greatest favor are the "Regatta," "Riviera," "Mayo's Choice," "S. S. Navy," the first navy brand, a brand originating with Mr. Robert A.



GENERAL BUSINESS OFFICE.

(Photograph by D. van den Burg, with Campbell & Co.) for more than twenty-five years, and enjoys their esteem and confidence. The lump-room is one of the most interesting departments in the entire factory. Here there are about 50 operatives forcing the tobacco into lumps, after which it is wrapped by hand according to various leaves and colors. The work is pushed along so rapidly that the average observer can scarcely take in all the manipulations and follow the material through the various processes.

Mr. D. McC. Thornton is the manager of the lump-room. He has been with the company since boyhood and through various positions has been advanced to the present one which he fills to the entire satisfaction of his employers.

THE PRESS ROOM.

In the press-room the tobacco is pressed, packed in boxes and prepared for shipment. There are about 40 operatives at work in this department of which Mr. Howard M. Walshaw is manager. Mr. Walshaw was promoted from the ranks to the position which he now holds. He has been at work with the company for about 25 years, and holds one of the most important positions in the factory.

The cut-plug department is a comparatively recent addition to the factory, and is one of the most complete in the entire establishment. This branch of the business was commenced in 1887. By both

had demand for nurses from several parts of Virginia and North Carolina. In many instances we have been unable to supply the demand.

I respectfully call your attention to that part of my report which refers to the number and class of patients treated. In closing my report, I wish to return my sincere thanks to all connected with our hospital for the kindness and assistance rendered me in the discharge of my duties.

E. D. TAYLOR.

Director-in-Charge Virginia Hospital.

Medical and surgical cases treated during the year ending October 12, 1895, in the hospital:

Pay patients	199
Charity patients	137
Total	336

This report shows 137 patients treated free, against 100 that paid for board and nursing.

The 137 patients received an aggregate of 4,225 days of board and treatment, or an average of 31 days for each charity patient.

Medical and surgical cases treated in the out-door department, for the year

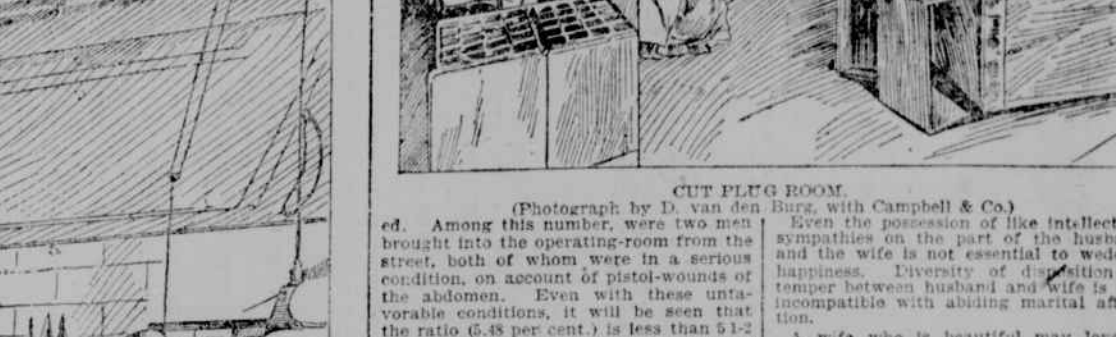


A VIEW OF THE FACTORY.

ending October 12, 1895, include general diseases, surgical cases, nervous and skin diseases, and diseases of the eye, ear, and throat. The patients of the out-door department were treated absolutely free, and medicine furnished to all cases that required same. The above numbers, added to the hospital report, make a total of 334 patients, of which 100 paid for board and nursing.

There have been only thirteen deaths in the hospital during the year just ended.

ending October 12, 1895, include general diseases, surgical cases, nervous and skin diseases, and diseases of the eye, ear, and throat. The patients of the out-door department were treated absolutely free, and medicine furnished to all cases that required same. The above numbers, added to the hospital report, make a total of 334 patients, of which 100 paid for board and nursing.



CUT PLUG ROOM.

(Photograph by D. van den Burg, with Campbell & Co.) Even the possession of like intellectual sympathies on the part of the husband and the wife is not essential to wedded happiness. Diversity of disposition or temper between husband and wife is not incompatible with abiding marital affection.

A wife who is beautiful may love a husband who is not, and there may be mutual devotion between a husband of the realistic school and a wife who is an idealist.

One of the most interesting subjects of speculation for both men and women is marriage. Their interest in it never fades while life lasts.—New York Sun.



PRESS ROOM.

(Photograph by D. van den Burg, with Campbell & Co.) We do not believe there is a larger proportion of unhappy couples or of divorcees, where both the husband and wife are intellectual than where they are not. We are aware that, when there is trouble between a husband and wife, both of whom are philosophers, novelists, or poets, the public scandal in the case is greater than it would be in a case of trouble between a married pair of the undistinguished kind.

No young author, scholar, or artist looking for a life-mate, needs to be scared from taking one whose talents are equal



THE VICE-PRESIDENT AND GENERAL MANAGER.